

FEBRUARY 2017 SPIFS

UP TO **5X**
MRC

UCx

5X
4X

First UCx deal
Each UCx deal thereafter

Does not include usage or transport. Transport treated separately by applicable payout. UCx SPIF applicable to all 'first time' UCx customers, even if they have existing TelePacific service. Maximum payout is \$15,000/customer.

1X
MRC

Deals > \$10,000

Any deal over \$10,000 in monthly recurring charges earns a bonus of 1X MRC.

SPIF cannot be combined with any other SPIF. If paid this SPIF, agent is not eligible to be paid any other SPIF for the month for that same customer. \$10,000 monthly recurring charge requirement includes contracted services revenue only (does not include usage, taxes and/or applicable surcharges). No max payout is in effect.

\$10000

MPLS 5+ Mbps bandwidth

Colocation per full cabinet

\$5000

SmartVoice 10+ Mbps bandwidth

Internet 10+ Mbps bandwidth

Colocation per half cabinet

\$2500

MPLS < 5 Mbps bandwidth

Fixed Wireless Bonus

If Fixed Wireless is installed, there will be a transport bonus of \$250 applied on the appropriate category

UP TO **4X**
MRC

Cloud Services

1X
4X

Microsoft Office 365 (subscription services)

ITx for Office 365 (managed services portion)

TelePacific®
COMMUNICATIONS
TELEPARTNER PROGRAM

New SPIFs valid 2/1/17 • Must be minimum 3-yr term • Orders must be new; MACD, MOVES, or RECONFIG are not eligible • Sales requiring special pricing (NSR) require prior written exception for SPIF eligibility by SVP • No other promotion stipulations required • SPIF is paid within first commission cycle, once customer has billed • No maximum payout per order • SPIF qualifying period will be determined by the signed date according to TelePacific's systems • Cancelled or disconnected orders in first 12 months will result in a SPIF chargeback • POTS lines do not qualify • Smartvoice, Internet and ①Net SPIFs are per location • Only agents with a signed agent agreement can participate and the T&Cs of the agreement apply • TelePacific reserves the right to change the SPIF program at any time